CAPITALIZATION RATE STUDY FOR CENTRALLY ASSESSED PROPERTIES

FOR: JANUARY 1, 2022



UTAH STATE TAX COMMISSION

PROPERTY TAX DIVISION
UTILITIES & TRANSPORTATION SECTION
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PROPERTY TAX DIVISION SUMMARY OF EQUITY RATES AND CAPITAL STRUCTURE

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Industry	Page	Equity Yield Rate	Debt Yield Rate	Debt/Equity	Industry WACC
PASSENGER AIR CARRIERS	6	13.13%	6.83%	60% / 40%	9.35%
REGIONAL AIR CARRIERS	10	14.17%	6.83%	55% / 45%	10.13%
FREIGHT AIR CARRIERS	14	9.06%	3.04%	20% / 80%	7.86%
ELECTRIC UTILITIES	18	8.11%	3.36%	40% / 60%	6.21%
NATURAL GAS UTILITIES	22	8.27%	3.36%	40% / 60%	6.31%
NATURAL GAS PIPELINES	26	10.74%	3.37%	45% / 55%	7.42%
LIQUID PIPELINES	30	11.46%	3.37%	45% / 55%	7.82%
RAILROAD	34	9.80%	3.37%	15% / 85%	8.84%
WIRELESS TELECOMS	38	8.68%	3.37%	50% / 50%	6.03%
WIRELINE TELECOMS	42	9.90%	7.98%	35% / 65%	9.23%
COMBINED TELECOMS	46	8.83%	3.37%	45% / 55%	6.37%



UTAH STATE TAX COMMISSION PROPERTY TAX DIVISION DESCRIPTION OF EQUITY MODELS

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The Property Tax Division of the Utah State Tax Commission ("Division") estimates the market cost of equity for the industries it is required to assess for property tax purposes according to Utah Law. The Division estimates the market cost of equity using recognized equity models based on financial literature, research, and guidance from Utah Tax Commission Administrative Rule R884-24P-62 ("Rule 62"). The Division develops several market-based equity models including various Capital Asset Pricing Models ("CAPM") and Dividend Growth Models ("DGM"). The following is a summary of each of these models.

CAPM

The Division uses three CAPM cost of equity models: CAPM: Rule 62, CAPM: Supply Side, and CAPM: Implied Equity Risk Premium. Each of these CAPMs are based on the formula:

K(e) = R(f) + (Beta x Equity Risk Premium)

Where:

K(e) = the estimated market cost of equity

R(f) = the current risk free rate

Beta = a measure of the volatility of an individual stock compared to the volatility of the market as a whole.

Equity Risk Premium = the premium investors require above the return on a risk free investment. In other words, the additional return investors require for investing in risky securities vs. risk free securities. The Equity Risk Premium is also commonly referred to as the Market Risk Premium.

The difference between the three CAPMs that the Division calculates is how the Equity Risk Premium is estimated.

CAPM: RULE 62

Utah Tax Commission Administrative Code R884-24P-62 ("Rule 62") states that the CAPM is the "preferred method for estimating the cost of equity" (Utah Tax Code R884-24P-62 (5)(b)(i)(B)(II)(Aa)). Rule 62 also states that "more than one method may be used to correlate a cost of equity, but only if the CAPM method is weighted at least 50% in the correlation" (Utah Tax Code R884-24P-64

Rule 62 requires the Division to use or estimate the inputs for this CAPM as follows:

- The risk free rate shall be the current market rate on 20-year Treasury bonds.
- The beta should reflect an average or value-weighted average of comparable companies and should be drawn from Value Line or an equivalent source.
- The Risk Premium shall be the arithmetic average of the spread between the return on stocks and the income return on long-term bonds for the entire historical period contained in the Ibbotson Yearbook published immediately following the lien date.¹

¹ This information is now provided by Kroll



UTAH STATE TAX COMMISSION PROPERTY TAX DIVISION DESCRIPTION OF EQUITY MODELS

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CAPM: Supply Side

The CAPM: Supply Side uses the same inputs as the CAPM: Rule 62 except that the Supply Side uses an Equity Risk Premium that is based on the historical returns of companies in the form of earnings, dividends, and capital gains. Ibbotson states that "investors should not expect a much higher or lower return than that produced by the companies in the real economy." This earnings model separates the Equity Risk Premium into four sections: inflation, income growth, growth in real earnings, and growth of the Price Earnings Ratio ("P/E Ratio"). In other words, CAPM: Supply Side ignores the historical returns that have resulted in the change in the P/E ratio. The Division uses the Supply Side Equity Risk Premium published by Kroll.

CAPM: Implied Equity Risk Premium

Professor Damodaran from the Stern School of Business at New York University estimates the Equity Risk Premium by using current market data to extract the premium currently required by investors. Dr. Damodaran relies on the price of the S&P 500 index and the expected future cash flows of the index (including dividends and share repurchases) to estimate the current implied expected return on the market.³ This expected return is then compared to the current return on the risk free rate to derive an implied equity risk premium. The Division adjusts Dr. Damodaran's model, which is compared to a 10-year Treasury bond, to compare it to the 20-year Treasury bond that the Division uses in its other CAPM models.



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DGM

The Division uses four multi-stage DGM cost of equity models: two models based on the methodology of Dr. Aswath Damodaran and two based on the methodology of Dr. Bradford Cornell. All of these models start with a short-term growth rate that is then adjusted, over a period of years, to a more sustainable long-term growth rate. The basic formula for a DGM is:

$$K(e) = (D1/P0) + g$$

Where:

K(e) = the estimated cost of equity

D1 = next years expected dividend (including stock buybacks)

P0 = current stock price

g = the expected growth in dividends (including stock buybacks)

Damodaran DGM

This DGM model is based on the same mathematic structure that Dr. Damodaran uses to calculate the Implied Equity Risk Premium, but does so for each company with a positive payout ratio. The first stage of the model grows the earnings per share linearly for five years from Valueline's next year EPS estimate to the 3-5 year EPS estimate. The company's specific payout ratio is used to determine the total expected payout to shareholders. In year 5, a terminal value is calculated using a perpetual growth rate equal to the latest Congressional Budget Office's estimation of long-term economic growth. An internal rate of return calculation is then applied to the estimate of cash flows available to equity holders (including the terminal value) to determine the implied cost of equity.

Damodaran DGM (AP) Adjusted Payout

This DGM model is the same as the DGM Damodaran model but it adjusts the payout ratio to a sustainable level developed by Dr. Damodaran. This sustainable payout ratio is calculated as 1-(g/ROE) where g is the Congressional Budget Office's estimation of long term economic growth and the ROE is the industry average, weighted average, or median long term ROE from Valueline. The payout ratio is adjusted linearly over five years from the company specific payout ratio to the industry specific sustainable payout ratio.

Cornell 3-Stage DGM and Cornell (AP) Adjusted Payout

This 3-stage DGM follows the model put forth in "The Equity Risk Premium" by Bradford Cornell. This model uses the 5 year growth estimate provided by Value Line, then that growth rate converges linearly to the long-term growth rate over a 15 year period. In year 20, a terminal value is calculated iteratively using the V = (CFn+1) / (k-g) formula. An internal rate of return calculation is then applied to the estimate of cash flows available to equity holders (including the terminal value) to determine the implied cost of equity that will equal the current stock price. In the adjusted payout model the payout ratio is adjusted linearly over fifteen years from the company specific payout ratio to the industry specific sustainable payout ratio.



PROPERTY TAX DIVISION KEY RATES AND FIGURES

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CORPORATE BONDS			
Aaa		2.71%	
Aa		2.82%	
Α		3.04%	
Ваа		3.37%	
Ba1		6.07%	
Ba2		6.83%	
Ba3		7.98%	
B1		8.33%	
В2		8.62%	
В3		9.05%	
Caa1		9.78%	
Caa2		10.53%	
Caa3		11.18%	
Ca		14.02%	
С		14.02%	

PUBLIC UTILITY BONDS			
Aaa		N/A	
Aa		3.01%	
Α		3.13%	
Baa		3.36%	

PREFERRED STOCKS			
Aaa		N/A	
Aa		N/A	
Α		N/A	
Ваа		N/A	

MISCELLANEOUS RATES		
Airline 'TEFRA' Relief Factor	7.18%	
4-R Act Relief for Railroads	23.20%	
4-R Act Relief (BNSF only)	7.17%	
TIPS Inflationary Estimate	2.57%	
Marginal Income Tax Rate	25.00%	
GDP Price Deflator Forecast	N/A	
Long Term Growth Rate	3.70%	

INFLATION FACTORS				
	4th Qrtr.	Annual		
	GDP Implicit	Percent	Conversion	
Year	Price Deflator	Change	Factor	
2011	98.69	1.88%	1.229	
2012	100.73	2.07%	1.204	
2013	102.55	1.81%	1.183	
2014	104.10	1.51%	1.165	
2015	104.93	0.80%	1.156	
2016	106.47	1.47%	1.139	
2017	108.66	2.06%	1.116	
2018	111.19	2.33%	1.091	
2019	112.95	1.58%	1.074	
2020	114.61	1.47%	1.058	
2021	121.28	5.82%	1.000	

2022 - 2012 Average Change: 2.09%

Source:

U.S. Department of Commerce: Bureau of Economic Analysis Gross Domestic Product: Implicit Price Deflator

MARKET RISK PREMIUMS			
Full Term Historical Risk Premium	7.46%		
Supply Side Risk Premium 6.22%			
Damodaran Implied ERP	5.00%		
Risk Free Rate	1.94%		

MISCELLANEOUS INFORMATION

Stock prices are from the last trading day of 2021. Retrieved from http://finance.yahoo.com/

Bond yield information derived from the January 2022 Mergent bond record.

Company and industry data was taken from the last Value Line tear sheet of 2021.

Damodaran Implied Risk Premium Model Calculated Based on Model Found at: http://pages.stern.nyu.edu/~adamodar/

Full term historical and supply side RP are taken from: Kroll.



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PASSENGER AIR CARRIERS -- EQUITY RATE SUMMARY

RECONCILIATION				
Equity Models		Weight	Equity Rate	
CAPM: RULE 62		100%	13.13%	
CAPM: SUPPLY SIDE		0%	11.27%	
CAPM: IMPLIED ERP		0%	9.44%	
DGM: DAMODARAN		0%	nmf	
DGM: DAMODARAN (AP)		0%	nmf	
DGM: CORNELL		0%	nmf	
DGM: CORNELL (AP)		0%	nmf	
Reconciled Equity Ra	te		13.13%	
Reconciled Debt Rat	:e		6.83%	
Debt/Equity Structu	re		60% / 40%	
WACC Conclusion			9.35%	



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PASSENGER AIR CARRIERS -- COMPANY INFORMATION

CALCULATION OF CAPITAL STRUCTURE				
Company	Market Value	Market Value Of Debt*	Percent	Percent
Company	Of Equity*		Equity	Debt
Alaska Air Group	6,559.70	4,184.00	61%	39%
Allegiant Travel Co.	3,387.55	1,690.40	67%	33%
American Airlines	11,633.19	47,421.00	20%	80%
Delta Airlines	25,009.93	36,495.00	41%	59%
JetBlue Airways	4,556.80	4,781.00	49%	51%
Southwest Airlines	25,366.43	13,780.00	65%	35%
Spirit Airlines	2,369.19	5,185.78	31%	69%
United Airlines	14,176.44	41,387.00	26%	74%
S	elected Equity and Debt St	ructure	40%	60%

GUIDELINE COMPANY INFORMATION SUMMARY				
	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
Alaska Air Group	N/A	1.50	Ba2	6.83%
Allegiant Travel Co.	N/A	1.35	Ba3	7.98%
American Airlines	N/A	1.60	B2	8.62%
Delta Airlines	N/A	1.55	Baa3	3.37%
JetBlue Airways	N/A	1.70	Ba2	6.83%
Southwest Airlines	N/A	1.05	Baa1	3.37%
Spirit Airlines	N/A	1.85	B1	8.33%
United Airlines	N/A	1.60	Ba3	7.98%
Selected for Industry	nmf	1.50	Ba2	6.83%

^{*} Amounts in Millions



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PASSENGER AIR CARRIERS -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT		
Market Risk Premium	7.46%	
X Industry Beta	1.50	
Industry Risk Premium	11.19%	
Add: Risk Free Rate	1.94%	
Indicated Rate	13.13%	

CAPM: IMPLIED ERP		
Market Risk Premium	5.00%	
X Industry Beta	1.50	
Industry Risk Premium	7.50%	
Add: Risk Free Rate	1.94%	
Indicated Rate	9.44%	

CAPM: SUPPLY SIDE				
Market Risk Premium	6.22%			
X Industry Beta	1.50			
Industry Risk Premium	9.33%			
Add: Risk Free Rate	1.94%			
Indicated Rate	11.27%			

MULTISTAGE DIVIDEND GROWTH MODEL					
	Indicated Rates				
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP	
Alaska Air Group	N/A	N/A	N/A	N/A	
Allegiant Travel Co.	N/A	N/A	N/A	N/A	
American Airlines	N/A	N/A	N/A	N/A	
Delta Airlines	N/A	N/A	N/A	N/A	
JetBlue Airways	N/A	N/A	N/A	N/A	
Southwest Airlines	N/A	N/A	N/A	N/A	
Spirit Airlines	N/A	N/A	N/A	N/A	
United Airlines	N/A	N/A	N/A	N/A	
Selected Rate	nmf	nmf	nmf	nmf	



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PASSENGER AIR CARRIERS -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's	s Next Year's	3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Alaska Air Group	52.10	nil	5.25	7.50	nmf
Allegiant Travel Co.	187.04	nil	13.00	20.00	26.00%
American Airlines	17.96	nil	0.65	4.15	nmf
Delta Airlines	39.08	nil	4.25	8.00	49.00%
JetBlue Airways	14.24	nil	1.00	2.50	nmf
Southwest Airlines	42.84	nil	2.75	4.90	34.00%
Spirit Airlines	21.85	nil	1.00	5.50	nmf
United Airlines	43.78	nil	-0.40	13.50	nmf



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REGIONAL AIR CARRIERS -- EQUITY RATE SUMMARY

	RECONCILIATION		
Equity Models		Weight	Equity Rate
CAPM: RULE 62		100%	14.17%
CAPM: SUPPLY SIDE		0%	12.14%
CAPM: IMPLIED ERP		0%	10.14%
DGM: DAMODARAN		0%	nmf
DGM: DAMODARAN (AP)		0%	nmf
DGM: CORNELL		0%	nmf
DGM: CORNELL (AP)		0%	nmf
Reconciled Equity Ra	te		14.17%
Reconciled Debt Rat	e		6.83%
Debt/Equity Structur	e		55% / 45%
WACC Conclusion			10.13%



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55%

REGIONAL AIR CARRIERS -- COMPANY INFORMATION

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45%

	Market Value	Market Value	Percent	Perce
Company	Of Equity*	Of Debt*	Equity	Debt
Mesa Air Group	201.37	713.93	22%	78%
SkyWest Inc	3,235.80	3,369.26	49%	51%

Selected Equity and Debt Structure

GUIDELINE COMPANY INFORMATION SUMMARY				
	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
Mesa Air Group	N/A	1.55	NR	#N/A
SkyWest Inc	N/A	1.65	NR	#N/A
Selected for Indu	stry	1.64	Ba2	6.83%

^{*} Amounts in Millions



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REGIONAL AIR CARRIERS -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT				
Market Risk Premium	7.46%			
X Industry Beta	1.64			
Industry Risk Premium	12.23%			
Add: Risk Free Rate	1.94%			
Indicated Rate	14.17%			

CAPM: IMPLIED ERP				
Market Risk Premium	5.00%			
X Industry Beta	1.64			
Industry Risk Premium	8.20%			
Add: Risk Free Rate	1.94%			
Indicated Rate	10.14%			

CAPM: SUPPLY SIDE				
Market Risk Premium	6.22%			
X Industry Beta	1.64			
Industry Risk Premium	10.20%			
Add: Risk Free Rate	1.94%			
Indicated Rate	12.14%			

MULTISTAGE DIVIDEND GROWTH MODEL				
	Indicated Rates			
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP
Mesa Air Group	N/A	N/A	N/A	N/A
SkyWest Inc	N/A	N/A	N/A	N/A
Selected Rate	nmf	nmf	nmf	nmf



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REGIONAL AIR CARRIERS -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's	Next Year's	3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Mesa Air Group	5.60		1.09	N/A	N/A
SkyWest Inc	39.30	0.05	4.00	6.30	9.00%



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FREIGHT AIR CARRIERS -- EQUITY RATE SUMMARY

	RECONCILIATION		
Equity Models		Weight	Equity Rate
CAPM: RULE 62		80%	8.45%
CAPM: SUPPLY SIDE		0%	7.37%
CAPM: IMPLIED ERP		0%	6.30%
DGM: DAMODARAN		0%	6.54%
DGM: DAMODARAN (AP)		0%	9.52%
DGM: CORNELL		0%	7.23%
DGM: CORNELL (AP)		20%	11.50%
Reconciled Equity Rat	e		9.06%
Reconciled Debt Rat	<u>.</u>		3.04%
Debt/Equity Structur	2		20% / 80%
WACC Conclusion			7.86%



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FREIGHT AIR CARRIERS -- COMPANY INFORMATION

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CALCULATION OF CAPITAL STRUCTURE						
	Market Value	Market Value	Percent	Percent		
Company	Of Equity*	Of Debt*	Equity	Debt		
Atlas Air Worldwide Holdings	2,749.78	2,847.51	49%	51%		
FedEx Corp	68,531.67	24,396.00	74%	26%		
United Parcel Service, Inc.	186,475.80	30,844.00	86%	14%		

Selected Equity and Debt Structure

GUIDELINE COMPANY INFORMATION SUMMARY

80%

20%

	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
Atlas Air Worldwide Holdings	14.00%	0.75	NR	#N/A
FedEx Corp	17.50%	1.05	Baa2	3.37%
United Parcel Service, Inc.	56.00%	0.80	A2	3.04%
Selected for Industry	43.93%	0.87	А3	3.04%



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FREIGHT AIR CARRIERS -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT						
Market Risk Premium	7.46%					
X Industry Beta	0.87					
Industry Risk Premium	6.51%					
Add: Risk Free Rate	1.94%					
Indicated Rate	8.45%					

CAPM: IMPLIED ERP				
Market Risk Premium	5.00%			
X Industry Beta	0.87			
Industry Risk Premium	4.36%			
Add: Risk Free Rate	1.94%			
Indicated Rate	6.30%			

CAPM: SUPPLY SIDE					
Market Risk Premium	6.22%				
X Industry Beta	0.87				
Industry Risk Premium	5.43%				
Add: Risk Free Rate	1.94%				
Indicated Rate	7.37%				

MULTISTAGE DIVIDEND GROWTH MODEL							
		Indicated	d Rates				
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP			
Atlas Air Worldwide Holdins	N/A	N/A	N/A	N/A			
FedEx Corp	5.51%	10.95%	6.38%	12.08%			
United Parcel Service, Inc.	6.98%	8.91%	7.60%	11.26%			
Selected Rate	6.54%	9.52%	7.23%	11.50%			



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FREIGHT AIR CARRIERS -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS							
	Stock	Next Year's	Next Year's	3-5 Year	Projected		
Company Name	Price	Payout	EPS	EPS	Growth		
Atlas Air Worldwide Holdings	94.12	N/A	13.50	16.50	11.00%		
FedEx Corp	258.64	3.00	19.40	26.50	13.00%		
United Parcel Service, Inc.	214.34	4.32	12.30	14.65	11.50%		



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ELECTRIC UTILITIES -- EQUITY RATE SUMMARY

	RECONCILIATION												
Equity Models												Weigh	Equity nt Rate
CAPM: RULE 62		•	•	•			 •	•				 80%	6 8.36 %
CAPM: SUPPLY SIDE	•	•	•	•	•	•		• •	 •	•	•	 0%	7.29%
CAPM: IMPLIED ERP		•	•	•		•	 •	•				 0%	6.24%
DGM: DAMODARAN	•	•	•	•	•	•		•	 •	•	•	 0%	6.96%
DGM: DAMODARAN (AP)		•	•	•	•	•	 ,	•	 •			 10%	6.96%
DGM: CORNELL	•	•	•	•	•	•		•	 •	•	•	 0%	7.34%
DGM: CORNELL (AP)		•	•	•		•	 •	•			•	 10%	7.29 %
Reconciled Equity Rat	te												8.11%
Reconciled Debt Rate	e												3.36%
Debt/Equity Structur	re											_	40% / 60%
WACC Conclusion													6.21%



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ELECTRIC UTILITIES -- COMPANY INFORMATION

CALCULATION OF CAPITAL STRUCTURE							
	Market Value	Market Value	Percent	Percent			
Company	Of Equity*	Of Debt*	Equity	Debt			
Alliant Energy	15,396.67	8,344.00	65%	35%			
American Electric Power	44,859.74	38,155.10	54%	46%			
Avista Corp.	3,037.93	2,626.76	54%	46%			
IdaCorp	5,723.97	2,381.17	71%	29%			
MGE Energy	2,974.41	738.04	80%	20%			
NorthWestern	3,292.77	2,842.11	54%	46%			
PNM Resources	3,914.93	3,998.22	49%	51%			
Portland General	4,731.61	4,151.00	53%	47%			
XCEL Energy	36,830.51	26,583.00	58%	42%			
Sele	ected Equity and Debt St	60%	40%				

GUIDELINE COMPANY INFORMATION SUMMARY						
	Return		Credit	Debt		
Company	On Equity	Beta	Rating	Rate		
Alliant Energy	11.50%	0.85	Baa2	3.36%		
American Electric Power	10.50%	0.75	Baa2	3.36%		
Avista Corp.	8.00%	0.95	Baa2	3.36%		
IdaCorp	9.50%	0.85	Baa1	3.36%		
MGE Energy	10.00%	0.75	A1	3.13%		
NorthWestern	8.50%	0.95	Baa2	3.36%		
PNM Resources	10.00%	0.95	Baa3	3.36%		
Portland General	9.50%	0.90	A3	3.13%		
XCEL Energy	11.00%	0.80	Baa1	3.36%		
	0.000/	0.00	Do d	2.25%		
Selected for Industry	9.83%	0.86	Baa1	3.36%		

^{*}Amount in Millions



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ELECTRIC UTILITIES -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT					
Market Risk Premium	7.46%				
X Industry Beta	0.86				
Industry Risk Premium	6.42%				
Add: Risk Free Rate	1.94%				
Indicated Rate	8.36%				

CAPM: IMPLIED ERP				
Market Risk Premium	5.00%			
X Industry Beta	0.86			
Industry Risk Premium	4.30%			
Add: Risk Free Rate	1.94%			
Indicated Rate	6.24%			

CAPM: SUPPLY SIDE				
Market Risk Premium	6.22%			
X Industry Beta	0.86			
Industry Risk Premium	5.35%			
Add: Risk Free Rate	1.94%			
Indicated Rate	7.29%			

MULTISTAGE DIVIDEND GROWTH MODEL					
		Indicated	d Rates		
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP	
Alliant Energy	6.45%	6.54%	6.95%	6.93%	
American Electric Power	7.42%	7.33%	8.18%	8.10%	
Avista Corp.	7.69%	7.20%	7.61%	6.80%	
IdaCorp	6.16%	6.43%	6.46%	6.50%	
MGE Energy	5.62%	5.98%	5.98%	6.27%	
NorthWestern	7.57%	7.51%	7.93%	7.59%	
PNM Resources	8.00%	8.00%	7.61%	8.00%	
Portland General	7.21%	7.03%	8.15%	8.26%	
XCEL Energy	6.51%	6.67%	7.19%	7.12%	
Selected Rate	6.96%	6.96%	7.34%	7.29%	



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ELECTRIC UTILITIES -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's	Next Year's	3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Alliant Energy	61.47	1.71	2.75	3.25	5.50%
American Electric Power	88.97	3.17	4.95	6.00	6.50%
Avista Corp.	42.49	1.76	2.15	2.75	3.00%
IdaCorp	113.31	3.05	5.10	5.75	4.00%
MGE Energy	82.25	1.59	3.00	3.50	5.50%
NorthWestern	57.16	2.56	3.75	4.00	3.00%
PNM Resources	45.61	1.41	2.40	3.00	6.50%
Portland General	52.92	1.80	2.90	3.25	7.00%
XCEL Energy	67.70	1.94	3.10	3.75	6.00%



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NATURAL GAS UTILITIES -- EQUITY RATE SUMMARY

	RECONCILIATION		
Equity Models		Weight	Equity Rate
CAPM: RULE 62		80%	8.28%
CAPM: SUPPLY SIDE		0%	7.23%
CAPM: IMPLIED ERP		0%	6.19%
DGM: DAMODARAN		0%	8.69%
DGM: DAMODARAN (AP)		10%	7.38%
DGM: CORNELL		0%	8.25%
DGM: CORNELL (AP)		10%	9.06%
Reconciled Equity Ra	te		8.27%
Reconciled Debt Rat	:e 		3.36%
Debt/Equity Structu	re		40% / 60%
WACC Conclusion			6.31%



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NATURAL GAS UTILITIES -- COMPANY INFORMATION

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	Market Value	Market Value	Percent	Percen
Company	Of Equity*	Of Debt*	Equity	Debt
Atmos Energy Corp.	14,188.49	8,653.67	62%	38%
Chesapeake Utilities	2,560.14	597.20	81%	19%
Nisource Inc.	11,190.42	10,415.70	52%	48%
Northwest Natural	1,518.47	1,174.50	56%	44%
Southwest Gas	4,232.57	4,619.00	48%	52%
Spire Inc.	3,371.87	3,594.40	48%	52%

Selected Equity and Debt Structure

60%

40%

GUIDELINE COM	PANY INFORM	ATION SUIV	IMARY	
	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
Atmos Energy Corp.	7.50%	0.80	A1	3.13%
Chesapeake Utilities	12.00%	0.80	N/A	#N/A
Nisource Inc.	11.00%	0.85	Baa2	3.36%
Northwest Natural	7.00%	0.85	Baa1	3.36%
Southwest Gas	9.00%	0.95	Baa1	3.36%
Spire Inc.	7.50%	0.85	Baa2	3.36%
Selected for Industry	9.00%	0.85	Baa1	3.36%



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NATURAL GAS UTILITIES -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT			
Market Risk Premium	7.46%		
X Industry Beta	0.85		
Industry Risk Premium	6.34%		
Add: Risk Free Rate	1.94%		
Indicated Rate	8.28%		

CAPM: IMPLIED ERP			
Market Risk Premium	5.00%		
X Industry Beta	0.85		
Industry Risk Premium	4.25%		
Add: Risk Free Rate	1.94%		
Indicated Rate	6.19%		

CAPM: SUPPLY SIDE				
Market Risk Premium	6.22%			
X Industry Beta	0.85			
Industry Risk Premium	5.29%			
Add: Risk Free Rate	1.94%			
Indicated Rate	7.23%			

MULTISTAGE DIVIDEND GROWTH MODEL				
		Indicate	d Rates	
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP
Atmos Energy Corp.	6.13%	6.81%	7.15%	7.47%
Chesapeake Utilities	5.06%	5.81%	5.84%	6.52%
Nisource Inc.	13.99%	8.04%	8.59%	12.01%
Northwest Natural	10.27%	7.15%	8.28%	9.05%
Southwest Gas	8.19%	8.47%	9.26%	9.46%
Spire Inc.	8.52%	7.97%	10.39%	9.84%
Selected Rate	8.69%	7.38%	8.25%	9.06%



PROPERTY TAX DIVISION

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NATURAL GAS UTILITIES -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's	Next Year's	3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Atmos Energy Corp.	104.77	2.72	5.45	6.50	7.00%
Chesapeake Utilities	145.81	2.00	4.95	6.15	8.50%
Nisource Inc.	27.61	0.92	1.50	2.15	8.50%
Northwest Natural	48.78	1.93	2.70	3.10	5.50%
Southwest Gas	70.05	2.48	4.50	6.75	9.50%
Spire Inc.	65.22	2.74	4.00	5.50	10.00%



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NATURAL GAS PIPELINES -- EQUITY RATE SUMMARY

	RECONCILIATION	
Equity Models	•	Equity Weight Rate
CAPM: RULE 62		80% 10.59%
CAPM: SUPPLY SIDE		0% 9.16%
CAPM: IMPLIED ERP		0% 7.74%
DGM: DAMODARAN		0% 13.86%
DGM: DAMODARAN (AP)		15% 9.90%
DGM: CORNELL		0% 14.01%
DGM: CORNELL (AP)		5% 15.61%
Reconciled Equity Ra	e	10.74%
Reconciled Debt Rat	e 	3.37%
Debt/Equity Structur	e	45% / 55%
WACC Conclusion		7.42%



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NATURAL GAS PIPELINES -- COMPANY INFORMATION

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	Market Value	Market Value	Percent	Percen
Company	Of Equity*	Of Debt*	Equity	Debt
Enbridge Inc.	79,176.08	70,594.21	53%	47%
Kinder Morgan, Inc.	35,960.83	37,775.00	49%	51%
Oneok, Inc.	26,215.08	15,643.45	63%	37%
TC Energy Corp.	45,655.74	43,340.90	51%	49%
Williams Companies, Inc.	32,550.00	27,768.00	54%	46%

Selected Equity and Debt Structure

GUIDELINE COMPANY INFORMATION SUMMARY

55%

45%

	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
Enbridge Inc.	13.50%	0.90	Baa1	3.37%
Kinder Morgan, Inc.	9.50%	1.15	Baa2	3.37%
Oneok, Inc.	32.00%	1.50	Baa3	3.37%
TC Energy Corp.	14.00%	1.05	Baa2	3.37%
Williams Companies, Inc.	16.50%	1.20	Baa2	3.37%
Selected for Industry	17.10%	1.16	Baa2	3.37%



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NATURAL GAS PIPELINES -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT			
Market Risk Premium	7.46%		
X Industry Beta	1.16		
Industry Risk Premium	8.65%		
Add: Risk Free Rate	1.94%		
Indicated Rate	10.59%		

CAPM: IMPLIED ERP			
Market Risk Premium	5.00%		
X Industry Beta	1.16		
Industry Risk Premium	5.80%		
Add: Risk Free Rate	1.94%		
Indicated Rate	7.74%		

CAPM: SUPPLY SIDE			
Market Risk Premium	6.22%		
X Industry Beta	1.16		
Industry Risk Premium	7.22%		
Add: Risk Free Rate	1.94%		
Indicated Rate 9.16%			

MULTISTAGE DIVIDEND GROWTH MODEL					
		Indicate	d Rates		
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP	
Enbridge Inc.	12.10%	9.15%	12.11%	11.37%	
Kinder Morgan, Inc.	18.37%	11.31%	19.92%	25.01%	
Oneok, Inc.	14.53%	10.35%	14.75%	15.83%	
TC Energy Corp.	9.40%	9.86%	9.63%	9.71%	
Williams Companies, Inc.	14.90%	8.82%	13.65%	16.15%	
Selected Rate	13.86%	9.90%	14.01%	15.61%	



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NATURAL GAS PIPELINES -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's	Next Year's	3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Enbridge Inc.	39.08	2.73	2.37	3.00	6.50%
Kinder Morgan, Inc.	15.86	1.15	1.15	1.60	19.00%
Oneok, Inc.	58.76	3.90	3.80	5.50	12.00%
TC Energy Corp.	46.54	2.60	3.50	4.30	4.50%
Williams Companies, Inc.	26.04	1.68	1.45	1.75	10.50%



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LIQUID PIPELINES -- EQUITY RATE SUMMARY

RECONCILIATION			
Equity Models	W	Equity eight Rate	
CAPM: RULE 62		0% 10.44%	
CAPM: SUPPLY SIDE) % 9.03%	
CAPM: IMPLIED ERP) % 7.64%	
DGM: DAMODARAN) % 17.47%	
DGM: DAMODARAN (AP)		5% 14.24%	
DGM: CORNELL) % 14.28%	
DGM: CORNELL (AP)		5% 19.32%	
Reconciled Equity Rat	e	11.46%	
Reconciled Debt Rat	! 	3.37%	
Debt/Equity Structur	2	45% / 55%	
WACC Conclusion		7.82%	



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LIQUID PIPELINES -- COMPANY INFORMATION

	Market Value	Market Value	Percent	Percen
Company	Of Equity*	Of Debt*	Equity	Debt
Energy Transfer LP	25,369.12	54,972.00	32%	68%
Enterprise Products Partners LP	47,793.69	33,480.00	59%	41%
Holly Energy Partners, LP	1,738.71	1,342.71	56%	44%
Magellan Midstream Partners, LP	9,863.86	5,711.50	63%	37%
MPLX LP	30,063.44	20,779.00	59%	41%
Phillips 66 Partners LP	8,236.23	3,810.00	68%	32%
Plains All American Pipeline LP	6,584.62	9,900.00	40%	60%
Shell Midstream Partners, LP	4,530.70	2,849.00	61%	39%

GUIDELINE COM	PANY INFORM	ATION SUIV	IMARY	
	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
Energy Transfer LP	10.50%	1.20	Baa3	3.37%
Enterprise Products Partners LP	7.50%	1.10	N/A	#N/A
Holly Energy Partners, LP	8.00%	0.90	Ba2	0.00%
Magellan Midstream Partners, LP	4.00%	1.20	Baa1	3.37%
MPLX LP	8.00%	1.05	Baa2	3.37%
Phillips 66 Partners LP	7.50%	1.05	Baa3	3.37%
Plains All American Pipeline LP	30.50%	1.55	Baa3	3.37%
Shell Midstream Partners, LP	5.50%	1.10	N/A	#N/A
Selected for Industry	44.00%	1.14	Baa3	3.37%

^{*}Amount in Millions



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LIQUID PIPELINES -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT			
Market Risk Premium	7.46%		
X Industry Beta	1.14		
Industry Risk Premium	8.50%		
Add: Risk Free Rate	1.94%		
Indicated Rate	10.44%		

CAPM: IMPLIED ERP			
Market Risk Premium	5.00%		
X Industry Beta	1.14		
Industry Risk Premium	5.70%		
Add: Risk Free Rate	1.94%		
Indicated Rate	7.64%		

CAPM: SUPPLY SIDE				
Market Risk Premium	6.22%			
X Industry Beta	1.14			
Industry Risk Premium	7.09%			
Add: Risk Free Rate	1.94%			
Indicated Rate	9.03%			

MULTISTAGE DIVIDEND GROWTH MODEL					
	Indicated Rates				
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP	
Energy Transfer LP	22.13%	18.58%	12.48%	24.72%	
Enterprise Products Partner	11.69%	11.43%	11.84%	12.71%	
Holly Energy Partners, LP	15.24%	13.55%	13.28%	16.39%	
Magellan Midstream Partne	10.79%	11.04%	10.60%	10.08%	
MPLX LP	25.44%	12.93%	13.12%	25.65%	
Phillips 66 Partners LP	12.85%	12.96%	13.48%	12.11%	
Plains All American Pipeline	26.45%	19.34%	24.78%	37.70%	
Shell Midstream Partners, L	15.17%	14.07%	14.70%	15.19%	
Selected Rate	17.47%	14.24%	14.28%	19.32%	



LIQUID PIPELINES -- DGM INPUTS

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DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's Next Year's		3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Energy Transfer LP	8.23	0.46	1.50	2.00	10.50%
Enterprise Products Partners LP	21.96	1.38	2.20	2.90	7.50%
Holly Energy Partners, LP	16.49	1.20	2.10	2.70	8.00%
Magellan Midstream Partners, LP	46.44	3.14	4.30	5.90	4.00%
MPLX LP	29.59	2.12	2.90	3.55	8.00%
Phillips 66 Partners LP	36.07	2.78	3.45	6.00	7.50%
Plains All American Pipeline LP	9.34	0.54	1.20	2.50	30.50%
Shell Midstream Partners, LP	11.52	1.14	1.60	2.00	5.50%



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RAILROAD -- EQUITY RATE SUMMARY

RECONCILIATION				
Equity Models		Weight	Equity Rate	
CAPM: RULE 62		80%	9.69%	
CAPM: SUPPLY SIDE		0%	8.40%	
CAPM: IMPLIED ERP		0%	7.13%	
DGM: DAMODARAN		0%	7.91%	
DGM: DAMODARAN (AP)		0%	8.32%	
DGM: CORNELL		0%	9.62%	
DGM: CORNELL (AP)		20%	10.25%	
Reconciled Equity Ra	:e		9.80%	
Reconciled Debt Rat	e 		3.37%	
Debt/Equity Structur	e		15% / 85%	
WACC Conclusion			8.84%	



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RAILROAD -- COMPANY INFORMATION

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15%

85%

CALCULATION OF CAPITAL STRUCTURE					
	Percent	Percent			
Company	Of Equity*	Of Debt*	Equity	Debt	
Canadian National Railway	86,112.57	11,744.89	88%	12%	
CSX Corp	82,787.19	19,981.00	81%	19%	
Norfolk Southern	71,498.86	17,446.00	80%	20%	
Union Pacific	160,943.38	34,688.00	82%	18%	

GUIDELINE COMPANY INFORMATION SUMMARY					
	Return	Credit	Debt		
Company	On Equity	Beta	Rating	Rate	
Canadian National Railway	31.50%	0.85	A2	3.04%	
CSX Corp	39.00%	1.05	Baa1	3.37%	
Norfolk Southern	24.50%	1.10	Baa1	3.37%	
Union Pacific	57.50%	1.10	Baa1	3.37%	

Selected Equity and Debt Structure

Selected for Industry	42.29%	1.04	Baa1	3.37%
•				



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RAILROAD -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT		CAPM: IMPLIED ERP		
Market Risk Premium	7.46%	Market Risk Premium	5.00%	
X Industry Beta	1.04	X Industry Beta	1.04	
Industry Risk Premium	7.75%	Industry Risk Premium	5.19%	
Add: Risk Free Rate	1.94%	Add: Risk Free Rate 1		
Indicated Rate	9.69%	Indicated Rate	7.13%	

CAPM: SUPPLY SIDE	Ε
Market Risk Premium	6.22%
X Industry Beta	1.04
Industry Risk Premium	6.46%
Add: Risk Free Rate	1.94%
Indicated Rate	8.40%

MULTISTAGE DIVIDEND GROWTH MODEL						
	Indicated Rates					
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP		
Canadian National Railway	6.60%	8.05%	7.40%	9.00%		
CSX Corp	8.23%	8.79%	12.86%	10.81%		
Norfolk Southern	8.22%	8.29%	9.30%	10.63%		
Union Pacific	8.25%	8.21%	9.19%	10.41%		
Selected Rate	7.91%	8.32%	9.62%	10.25%		



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RAILROAD -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's Next Year's		3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Canadian National Railway	122.86	3.02	5.65	7.00	8.50%
				N/A	
CSX Corp	37.60	2.05	1.75	2.50	11.50%
Norfolk Southern	297.71	9.82	13.85	17.50	10.50%
Union Pacific	251.93	8.45	11.60	14.50	10.00%



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WIRELESS TELECOMS -- EQUITY RATE SUMMARY

RECONCILIATION				
Equity Models		Weight	Equity Rate	
CAPM: RULE 62		80%	7.63%	
CAPM: SUPPLY SIDE		0%	6.68%	
CAPM: IMPLIED ERP		0%	5.75%	
DGM: DAMODARAN		0%	13.90%	
DGM: DAMODARAN (AP)		10%	12.76%	
DGM: CORNELL		0%	9.58%	
DGM: CORNELL (AP)		10%	13.02%	
Reconciled Equity Ra	:e		8.68%	
Reconciled Debt Rat	e 		3.37%	
Debt/Equity Structur	e		50% / 50%	
WACC Conclusion			6.03%	



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WIRELESS TELECOMS -- COMPANY INFORMATION

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	Market Value	Percent	Percent	
Company	Of Equity*	Of Debt*	Equity	Debt
AT&T Inc.	175,670.17	229,818.00	43%	57%
T-Mobile US Inc.	144,883.80	113,001.00	56%	44%
U.S. Cellular	2,710.72	4,017.00	40%	60%
Verizon Communications	218,117.63	197,592.00	52%	48%

Selected Equity and Debt Structure

GUIDELINE COMPANY INFORMATION SUMMARY

50%

50%

	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
AT&T Inc.	12.00%	0.85	Baa2	3.37%
T-Mobile US Inc.	7.00%	0.80	Ba1	6.07%
U.S. Cellular	3.50%	0.75	Ba2	6.83%
Verizon Communications	40.00%	0.65	Baa1	3.37%
Selected for Industry	15.63%	0.76	Baa3	3.37%



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WIRELESS TELECOMS -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT					
Market Risk Premium	7.46%				
X Industry Beta	0.76				
Industry Risk Premium	5.69%				
Add: Risk Free Rate	1.94%				
Indicated Rate	7.63%				

CAPM: IMPLIED ERP					
Market Risk Premium	5.00%				
X Industry Beta	0.76				
Industry Risk Premium	3.81%				
Add: Risk Free Rate	1.94%				
Indicated Rate	5.75%				

CAPM: SUPPLY SIDE					
Market Risk Premium	6.22%				
X Industry Beta	0.76				
Industry Risk Premium	4.74%				
Add: Risk Free Rate	1.94%				
Indicated Rate	6.68%				

MULTISTAGE DIVIDEND GROWTH MODEL						
	Indicated Rates					
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP		
AT&T Inc.	18.85%	14.78%	10.97%	16.03%		
T-Mobile US Inc.	N/A	N/A	N/A	N/A		
U.S. Cellular	N/A	N/A	N/A	N/A		
Verizon Communications	8.95%	10.74%	8.19%	10.00%		
Selected Rate	13.90%	12.76%	9.58%	13.02%		



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WIRELESS TELECOMS -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's	Next Year's	3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
AT&T Inc.	24.60	2.08	3.30	3.80	1.50%
T-Mobile US Inc.	115.98	N/A	3.80	6.05	8.50%
U.S. Cellular	31.52	N/A	1.90	2.10	1.50%
Verizon Communications	51.96	2.57	5.45	5.65	2.50%



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WIRELINE TELECOMS -- EQUITY RATE SUMMARY

RECONCILIATION			
Equity Models		Equity Weight Rate	
CAPM: RULE 62		100% 9.90%	
CAPM: SUPPLY SIDE		0 % 8.57%	
CAPM: IMPLIED ERP		0% 7.27%	
DGM: DAMODARAN		0% 5.31%	
DGM: DAMODARAN (AP)		0% 7.77%	
DGM: CORNELL		0% 7.35%	
DGM: CORNELL (AP)		0% 6.82%	
Reconciled Equity Ra	te	9.90%	
Reconciled Debt Rat	e 	7.98%	
Debt/Equity Structur	e	35% / 65%	
WACC Conclusion		9.23%	



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WIRELINE TELECOMS -- COMPANY INFORMATION

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	Market Value	Market Value	Percent	Percen
Company	Of Equity*	Of Debt*	Equity	Debt
Cable One	10662.46	3866.57	73%	27%
Lumen Technologies	12845.08	32501.00	28%	72%
Shenandoah	1274.11	56.71	96%	4%
WideOpenWest	1880.68	770.60	71%	29%

Selected Equity and Debt Structure

GUIDELINE COMPANY INFORMATION SUMMARY

65%

35%

3313221112 33	Ton 7 art in Grain.		11015 (1111	
	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
Cable One	25.00%	0.90	Ba3	7.98%
Lumen Technologies	14.00%	0.95	Ba3	7.98%
Shenandoah	6.50%	N/A	N/A	#N/A
WideOpenWest	15.50%	1.35	B1	8.33%
Selected for Indus	try 15.25%	1.07	ВаЗ	7.98%



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WIRELINE TELECOMS -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT				
Market Risk Premium	7.46%			
X Industry Beta	1.07			
Industry Risk Premium	7.96%			
Add: Risk Free Rate	1.94%			
Indicated Rate	9.90%			

CAPM: IMPLIED ERP				
Market Risk Premium	5.00%			
X Industry Beta	1.07			
Industry Risk Premium	5.33%			
Add: Risk Free Rate	1.94%			
Indicated Rate	7.27%			

CAPM: SUPPLY SIDE			
Market Risk Premium	6.22%		
X Industry Beta	1.07		
Industry Risk Premium	6.63%		
Add: Risk Free Rate	1.94%		
Indicated Rate	8.57%		

MULTISTAGE DIVIDEND GROWTH MODEL					
		Indicate	d Rates		
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP	
Cable One	4.37%	6.04%	4.90%	6.99%	
Lumen Technologies	N/A	11.08%	11.56%	8.39%	
Shenandoah	6.24%	6.19%	5.58%	5.07%	
WideOpenWest	N/A	N/A	N/A	N/A	
Selected Rate	5.31%	7.77%	7.35%	6.82%	



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WIRELINE TELECOMS -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS					
	Stock	Next Year's	Next Year's	3-5 Year	Projected
Company Name	Price	Payout	EPS	EPS	Growth
Cable One	1763.45	11.50	53.50	65.00	10.00%
Lumen Technologies	12.55	1.00	1.65	1.80	3.50%
Shenandoah	25.50	0.37	0.35	1.00	6.50%
WideOpenWest	21.52	N/A	0.15	0.70	NMF



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COMBINED TELECOMS -- EQUITY RATE SUMMARY

	RECONCILIATION		
Equity Models		Weight	Equity Rate
CAPM: RULE 62		80%	7.83%
CAPM: SUPPLY SIDE		0%	6.85%
CAPM: IMPLIED ERP		0%	5.89%
DGM: DAMODARAN		0%	11.01%
DGM: DAMODARAN (AP)		10%	11.91%
DGM: CORNELL		0%	10.31%
DGM: CORNELL (AP)		10%	13.71%
Reconciled Equity Rat	re		8.83%
Reconciled Debt Rate	2		3.37%
Debt/Equity Structure	e		45% / 55%
WACC Conclusion			6.37%



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2022

COMBINED TELECOMS -- COMPANY INFORMATION

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	Market Value	Market Value	Percent	Percent
Company	Of Equity*	Of Debt*	Equity	Debt
AT&T Inc.	175,670.17	229,818.00	43%	57%
Charter Communications	112,622.10	101,092.00	53%	47%
Comcast Corporation	228,157.48	116,539.00	66%	34%
Telephone & Data System	2,317.25	4,298.00	35%	65%
Verizon Communications	218,117.63	197,592.00	52%	48%

Selected Equity and Debt Structure

GUIDELINE COMPANY INFORMATION SUMMARY

55%

45%

GOIDEEINE CO	JULI AITT IITI OILIVI	Allold 3010	IIVI/AIX I	
	Return		Credit	Debt
Company	On Equity	Beta	Rating	Rate
AT&T Inc.	12.00%	0.85	Baa2	3.37%
Charter Communications	25.00%	0.90	Ba2	6.83%
Comcast Corporation	16.00%	0.80	A3	3.04%
Telephone & Data System	2.00%	0.95	Ba1	6.07%
Verizon Communications	40.00%	0.65	Baa1	3.37%
Selected for Indus	stry 23.35%	0.79	Baa2	3.37%



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COMBINED TELECOMS -- EQUITY MODELS

CAPM: RULE 62 COMPLIANT				
Market Risk Premium	7.46%			
X Industry Beta	0.79			
Industry Risk Premium	5.89%			
Add: Risk Free Rate	1.94%			
Indicated Rate	7.83%			

CAPM: IMPLIED ERP					
Market Risk Premium	5.00%				
X Industry Beta	0.79				
Industry Risk Premium	3.95%				
Add: Risk Free Rate	1.94%				
Indicated Rate	5.89%				

CAPM: SUPPLY SIDE						
Market Risk Premium	6.22%					
X Industry Beta	0.79					
Industry Risk Premium	4.91%					
Add: Risk Free Rate	1.94%					
Indicated Rate	6.85%					

MULTISTAGE DIVIDEND GROWTH MODEL						
	Indicated Rates					
Company Name	Damodaran's	Damodaran's AP	Cornell's	Cornell's AP		
AT&T Inc.	18.85%	15.69%	10.97%	16.32%		
Charter Communications	8.49%	8.51%	17.77%	20.28%		
Comcast Corporation	5.89%	10.29%	7.52%	10.76%		
Telephone & Data System	8.02%	8.96%	6.65%	7.41%		
Verizon Communications	8.95%	11.38%	8.19%	10.34%		
Selected Rate	11.01%	11.91%	10.31%	13.71%		



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COMBINED TELECOMS -- DGM INPUTS

DIVIDEND GROWTH MODEL INPUTS							
	Stock	Next Year's Next Year's		3-5 Year	Projected		
Company Name	Price	Payout	EPS	EPS	Growth		
AT&T Inc.	24.60	2.08	3.30	3.80	1.50%		
Charter Communications	651.97	19.56	31.00	43.95	29.50%		
Comcast Corporation	50.33	1.08	3.70	5.00	10.50%		
Telephone & Data System	20.15	0.72	1.15	1.50	1.50%		
Verizon Communications	51.96	2.57	5.45	5.65	2.50%		